

Every Moment Matters.  
Every Member Matters.

2020  
Annual  
Report

# Our Leadership

## Board of Directors

Harry Trawick, Chairman  
Cecil Ethridge, Jr., Vice Chairman  
Brannon Hicks, Sr., Secretary  
Lawrence Mink, Treasurer  
Joseph Bullard  
James Caldwell  
Dr. Brenda Davis  
Dr. Jerri Hall  
Jeanette Lamar

## Supervisory Committee

Dr. Bob Cronin, Chairman  
Margaret Faircloth  
Bruce Giroux  
Laura Kersey

## Executive Team

Roy Bibb, President/CEO  
David Bass III, Vice President  
Member Services  
Eric Bobo, Vice President Lending  
Bryttani Graddick, Vice President  
Administration & Human  
Resources  
Wade Williamson, Vice President  
Support Services/CFO

# Minutes from the Previous Annual Meeting

**The Annual Meeting was held at the Hutchings College & Career Academy at 4 p.m. on Thursday, February 13, 2020.**

The following Board of Directors were present: Harry Trawick, Joseph Bullard, James Caldwell, Dr. Brenda Davis, Cecil Ethridge, and Jeanette Lamar. The following Supervisory Committee members were also present: Dr. Bob Cronin, Margaret Faircloth and Bruce Giroux.

Board Chairman, Harry Trawick, welcomed all guests. A quorum was declared, and the meeting was called to order. Refreshments were served following an invocation by Board Vice Chairman, Cecil Ethridge.

The minutes from the previous Annual Meeting were approved.

Board Chairman, Harry Trawick, gave the Report of the Directors. He stated that over the last 33 years that he has given this

report, we have grown from a very small credit union into a full-service financial institution. MidSouth Community is still strong and growing as we continue to compete with much bigger financial institutions. We recently broke ground on our newest branch in Houston County, at the intersection of Hwy. 96 and Lake Joy Road. We are excited about being located in an area of tremendous commercial and residential growth. Mr. Trawick encouraged members to review the Annual Report, which highlights certain areas that point to the credit union's growth and solid financial condition. The Board of Directors is proud of our track record and hope that members are also.

President/CEO, Roy Bibb, gave the Report of the President. The Board of Directors and Supervisory Committee members were recognized. Mr. Bibb stated that MidSouth Community Federal Credit Union is the oldest financial

institution in Middle Georgia, and that our goal is to provide caring and compassionate service to our members. He thanked everyone for their trust in the credit union and for letting us serve them.

There was no unfinished business.

The election of Board Members was held. The MidSouth Board of Directors consists of nine members who are elected by the membership in groups of three for three consecutive years. This year the nominating committee consisted of the following members: Robert Sanders, Judy Yarbrough, and Terry Collinsworth. They submitted the following slate to serve a three-year term: James Caldwell, Brannon Hicks, and Jerri Hall. Since no one submitted a petition to run for the Board, the slate as nominated was elected.

Door prizes were awarded to six winners.

## Message to Members

It is safe to say that 2020 will be a year that we will all remember. It was both challenging and successful for MidSouth Community Federal Credit Union. The challenging point is obvious, together we learned to navigate through a pandemic that forced us to do business differently. We closed lobbies while we safely prepared our facilities and staff to serve members. We shifted 25% of our workforce to work from home, which allowed our staff to continue to serve members. COVID19 forced us to adapt and we are proud of our entire team for their continued efforts and commitment to our membership. We know that COVID19 required us to serve you differently and we thank you for your patience and business.

All changes were not negative. The pandemic allowed us the opportunity to live up to our motto of "Helping People Afford Life." We accomplished this by temporarily eliminating certain account and transaction fees, offering unlimited ATM transactions, and discontinuing late fees on loans. In addition, we assisted 1,351 members by allowing them to skip loan payments during their financial uncertainty without cost or penalty. The lower interest rate environment provided an opportunity for many members to refinance their auto or home loans, reducing their interest rate and monthly payments. In 2020 alone, we helped over 6,000 members with loans totaling more than \$125 million.

The challenges we faced in 2020 did not deter us from investing into opening a new branch location in Kathleen, at the corner of Hwy. 96 and Lake Joy Road. The addition of this location brings us to 3 locations in Houston County, helping us to be convenient no matter where you work or live. To continue to provide convenient services, we added "Remote Deposit" to our electronic service offerings. You can now deposit a check with ease by using your cell phone and our mobile app, eliminating the need to visit a branch in person. As we move into the future, we will continue to look for new ways to provide convenient services while always placing a high priority on safeguarding our members private information.

I am pleased to report that throughout the year we have remained diligent and committed to supporting our community through volunteer work hours and financial donations to our local school systems, United Way, St. Jude Children's Research Hospital, and other important nonprofits that serve Middle Georgia. We will remain committed to serving our community with a compassionate heart and continue to look for ways to assist our members no matter what the future brings. As we move toward the next season in life, we want to sincerely thank you for your business and trust in MidSouth Community Federal Credit Union.

Harry Trawick, Chairman

Roy Bibb, President

## Supervisory Committee Report

The Supervisory Committee has two primary responsibilities - 1) To ensure that a comprehensive financial audit of the Credit Union is performed at least annually, and 2) To monitor the Credit Union's internal controls to ensure compliance with applicable laws, regulations, and the Credit Union's policies.

The Committee has engaged Nearman, Maynard, Vallez, CPAs & Consultants, P.A., an independent public accounting firm, to perform the financial audit for calendar year 2020. As part of its responsibility to monitor the Credit Union's internal controls and compliance, the Committee oversees the internal audit function of the Credit Union. Working on the Committee's behalf, the Internal Auditor performs auditing procedures to obtain reasonable assurance that internal controls are in place and are followed to protect member assets. The Internal Auditor reviews and tests operational controls for adequate security and verifies MidSouth Community's

compliance with state, federal, and NCUA regulations and adherence to MidSouth Community's written policies and procedures. Management and the Internal Auditor periodically review the Credit Union's internal audit plan to assess and, under the guidance of the regulatory agencies, oversee the remediation of potential risks to the Credit Union's network; system and data security; privacy policies; business continuity; risk management; and related matters.

As a result of the internal and external audits, regulatory examinations, and meetings with the Credit Union's management and Internal Auditor, we believe the Credit Union's financial condition and its internal controls and procedures are sound. The Supervisory Committee commends the staff and Board of Directors for their dedication and service to your Credit Union.

Bob Cronin, Chairman

# VISION

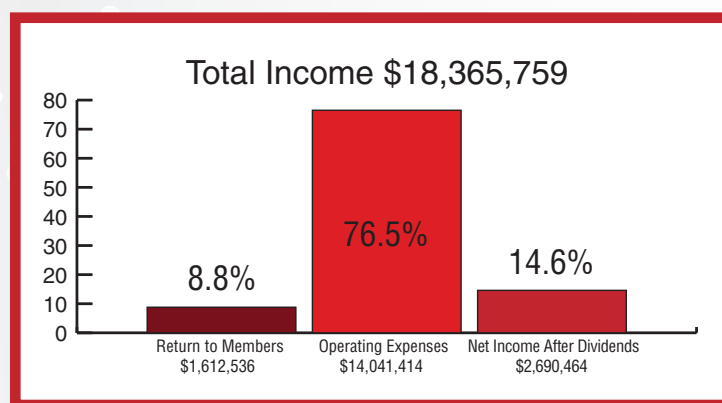
We want to deliver **THE BEST FINANCIAL SERVICE** experiences our members have ever received, and create **THE BEST WORKPLACE** where our employees have ever worked.

## Statement of Financial Condition

The statement of financial condition of MidSouth Community Federal Credit Union covers the period from January 1 to December 31, 2020. An analysis of income, expense and disposition of net income for the year is as follows:

**Income** ..... **\$18,365,759**  
**Expense** ..... **\$14,041,414**  
**Net Income Before Dividends** ..... **\$4,324,345**

Of the net income of \$4,324,345, for the year, \$1,612,536 was paid to members in dividends and the balance went to the undivided earnings.



The regular reserve of \$2,778,206 and the undivided earnings of \$38,733,014 at the end of the calendar year 2020 are visible evidence of the existence of a solid and secure financial institution.

| <b>Assets</b>                        | <b>2020</b>          |
|--------------------------------------|----------------------|
| Consumer Loans .....                 | \$224,088,938        |
| Business Loans .....                 | 5,592,932            |
| Less Allowance for Loan Losses ..... | (3,502,435)          |
| Net Loans .....                      | 226,179,435          |
| Cash .....                           | \$7,652,447          |
| Deposits in Corporate CU .....       | 14,416,177           |
| Other Investments .....              | 60,207,487           |
| Land and Building .....              | 7,585,699            |
| Furniture and Equipment .....        | 774,757              |
| All Other Assets .....               | 22,438,354           |
| <b>Total Assets</b> .....            | <b>\$339,254,356</b> |

| <b>Liabilities and Equity</b>             | <b>2020</b>          |
|---|----------------------|
| Dividends Payable .....                   | \$274,647            |
| Accounts Payable .....                    | 4,150,551            |
| All Other Liabilities .....               | 1,522,143            |
| <b>Total Liabilities</b> .....            | <b>\$5,947,341</b>   |
| Shares .....                              | \$102,827,280        |
| Other Deposits.....                       | 120,208,811          |
| Checking .....                            | 67,785,865           |
| <b>Total Shares</b> .....                 | <b>\$290,821,956</b> |
| Undivided Earnings .....                  | \$38,733,014         |
| Regular Reserve .....                     | 2,778,206            |
| Merged Equity .....                       | 147,452              |
| Unrealized Gain on Investments .....      | 826,387              |
| <b>Total Liabilities and Equity</b> ..... | <b>\$339,254,356</b> |



## Statement of Income

| Income                        | 2020                |
|-------------------------------|---------------------|
| Interest on Loans .....       | \$10,280,545        |
| Interest on Investments ..... | 926,947             |
| Fees and Charges .....        | 6,795,697           |
| Other Income .....            | 362,570             |
| <b>Total Income .....</b>     | <b>\$18,365,759</b> |

### Operating Expenses

|   |                     |
|---|---------------------|
| Compensation .....                      | \$4,992,523         |
| Employee Benefits .....                 | 1,422,420           |
| Travel and Conference .....             | 48,871              |
| Association Dues .....                  | 60,613              |
| Office Occupancy .....                  | 586,713             |
| Office Operations .....                 | 3,332,922           |
| Provision for Loan Losses .....         | 2,506,863           |
| Education and Promotions .....          | 275,896             |
| Loan Servicing .....                    | 436,965             |
| Professional and Outside Services ..... | 296,006             |
| Member Insurance .....                  | 0                   |
| NCUA Operating Fee .....                | 69,267              |
| Annual Meeting .....                    | 5,570               |
| Other Expense .....                     | 6,785               |
| <b>Total Operating Expenses .....</b>   | <b>\$14,041,414</b> |

|   |                    |
|---|--------------------|
| <b>Net Income From Operations .....</b>     | <b>\$4,324,345</b> |
| Dividends Paid to Membership .....          | 1,612,536          |
| Non-Operating Gains (Losses) .....          | (21,345)           |
| <b>Addition to Undivided Earnings .....</b> | <b>\$2,690,464</b> |

## TRENDS AT A GLANCE

### Membership

|             |               |
|-------------|---------------|
| 2017        | 37,080        |
| 2018        | 39,563        |
| 2019        | 39,910        |
| <b>2020</b> | <b>40,549</b> |

### Assets

|             |                      |
|-------------|----------------------|
| 2017        | \$252,095,694        |
| 2018        | \$261,342,079        |
| 2019        | \$284,238,778        |
| <b>2020</b> | <b>\$339,254,356</b> |

### Checking Accounts

|             |               |
|-------------|---------------|
| 2017        | 19,528        |
| 2018        | 21,067        |
| 2019        | 22,235        |
| <b>2020</b> | <b>23,759</b> |

### Loans Disbursed

|             |                      |
|-------------|----------------------|
| 2017        | \$89,923,225         |
| 2018        | \$100,227,156        |
| 2019        | \$105,637,968        |
| <b>2020</b> | <b>\$125,256,605</b> |



# Helping People Afford Life

4810 Mercer University Drive  
Macon, GA 31210

**MidSouth**  
*Community*  
Federal Credit Union

**478.471.9946**  
**mid**southfcu.org

